Interim consolidated financial statements

For the nine-month period ended 30 September 2021

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GENERAL INFORMATION

THE COMPANY

Dat Xanh Real Estate Services Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Enterprise Registration Certificate ("ERC") No. 3602545493 issued by the Department of Planning and Investment ("DPI") of Dong Nai Province on 21 July 2011, as subsequently amended.

The current principal activities of the Company are to provide construction services, trade real estate properties, real estate brokerage and other services.

The Company's registered head office is located at No. 2W Ung Van Khiem Street, Ward 25, Binh Thanh District, Ho Chi Minh City, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Mr Nguyen Truong Son

Chairman

Member

Member

Member

Member

Chairman

Member

Chairman

Member

Chairman

Member

Chairman

Ms Do Thi Thai

Mr Ha Duc Hieu

Chairman

Member

Member

Member

Appointed at 18 October 2021

Appointed at 18 October 2021

Resigned at 18 October 2021

Resigned at 18 October 2021

Resigned at 04 May 2021

Mr Pham Anh Khoi Member
Mr Tran Thanh Tan Independent member Appointed at 04 May 2021

SUPERVISORY COMMITTEE

Members of the Supervisory Committee during the year and at the date of this report are:

Mr Tran Thanh Tan Chairman
Mr Ha Duc Hieu Member

MANAGEMENT

Members of the Management during the year and at the date of this report are.

Ms Pham Thi Nguyen Thanh
General Director
Managing Director
Mr Nguyen Truong Son
Ms Le Tran Bich Thuy
General Director
Managing Director
General Director
Deputy General Director
Deputy General Director
Deputy General Director
Deputy General Director

LEGAL REPRESENTATIVE

Ms Tran Thi Phuong Loan

The legal representative of the Company during the period and at the date of this report is:

Chef Accountant

Ms Pham Thi Nguyen Thanh
Mr Nguyen Truong Son

Appointed at 18 October 2021
Resigned at 18 October 2021

REPORT OF THE MANAGEMENT

The Management of Dat Xanh Real Estate Services Joint Stock Company ("the Company") is pleased to present this report and the interim consolidated financial statements of the Company and its subsidiaries (collectively referred to as "the Group") for the nine-month period ended 30 September 2021.

THE MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Group and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, the Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue its business.

The Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and to ensure that the accounting records comply with the applied accounting system. He is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Management confirmed that he has complied with the above requirements in preparing the accompanying consolidated financial statements.

STATEMENT BY THE MANAGEMENT

The Management does hereby state that, in his opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 September 2021 and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

CONG TY CO'PHAY CH VU BATO On behalf of The Management,

> Pham Thi Nguyen Thanh General Director

Ho Chi Minh City, Vietnam

27 October 2021

DAT XANH SER

INTERIM CONSOLIDATED BALANCE SHEET as at 30 September 2021

Unit: VND

(The accompanying Notes are an integral part of these Financial Statements)

	ASSETS	Code	Note s	As at 30 September 2021	As at 31 December 2020
Α.	CURRENT ASSETS	100		14,043,566,169,341	10,525,322,342,199
1.	Cash and cash equivalents Cash Cash	110 111 112	4	1,537,248,484,618 833,089,865,134 704,158,619,484	1,146,330,868,926 382,939,049,912 763,391,819,014
II.	Short-term financial investments - Investments held to maturity	120 123	5	367,337,106,109 367,337,106,109	110,454,093,506 110,454,093,506
111.	Short-term receivables - Short-term receivables from customers	130 131	6	9,914,571,127,903 1,635,127,737,825	7,428,475,712,639 1,496,825,773,902
	 Short-term advances to suppliers Short-term loan receivables Other short-term receivables Provision for short-term doubtful debts 	132 135 136 137	7 8 9 10	543,228,254,364 11,764,160,000 7,839,350,359,655 (114,899,383,941)	470,419,107,683 673,700,000 5,556,544,414,561 (95,987,283,507)
IV.	Inventories • Inventories	140 141	11	2,014,776,881,031 2,014,776,881,031	1,699,033,682,183 1,699,033,682,183
v.	Other current assets Short-term prepaid expenses Deductible VAT Taxes and other receivables from the State	150 151 152 153	12	209,632,569,680 188,710,032,524 20,227,856,046 694,681,110	141,027,984,945 131,151,288,214 9,872,433,822 4,262,909
В.	NON-CURRENT ASSETS	200		626,463,003,596	569,718,943,312
I.	Long-term receivables Other long-term receivables	210 216	9	63,860,606,953 63,860,606,953	35,627,238,456 35,627,238,456
II.	Fixed assets Tangible fixed assets Historical cost Accumulated depreciation Intangible fixed assets Historical cost Accumulated amortisation	220 221 222 223 227 228 229	13 14	189,820,542,744 121,476,897,205 175,065,796,713 (53,588,899,508) 68,343,645,539 77,015,129,797 (8,671,484,258)	144,696,252,996 118,636,553,986 159,534,775,681 (40,898,221,695) 26,059,699,010 31,987,548,547 (5,927,849,537)
111.	Investment properties Historical cost Accumulated depreciation	230 231 232		48,785,987,958 50,337,881,103 (1,551,893,145)	46,133,374,589 46,809,157,361 (675,782,772)
IV.	Long-term assets in progress Construction in progress	240 242	15	40,757,306,185 40,757,306,185	42,758,887,060 42,758,887,060
V.	Long-term financial investments • Investments in associates and joint-ventures	250 252		30,500,000,000 500,000,000	30,500,000,000 500,000,000
	 Long-term investments held to maturity 	255	16	30,000,000,000	30,000,000,000
VI.	Other non-current assets Long-term prepaid expenses Deferred tax assets Goodwill	260 261 262 269	12	252,738,559,756 39,873,706,910 26,462,921,592 186,401,931,254	270,003,190,211 42,358,192,143 28,789,521,239 198,855,476,829
тот	AL ASSETS	270		14,670,029,172,937	11,095,041,285,511

INTERIM CONSOLIDATED BALANCE SHEET (continued)

as at 30 September 2021

Unit: VND

(The accompanying Notes are an integral part of these Financial Statements)

	RESOURCES	Code	Notes	As at 30 September 2021	As at 31 December 2020
Α.	LIABILITIES	300		6,928,320,360,527	5,255,704,026,793
lı.	Current liabilities	310		6,775,616,978,043	5,104,231,179,295
	 Short-term payables to suppliers 	311	18	218,394,220,889	205,253,173,898
	 Short-term advances from 	312	19	320,797,255,860	129,421,820,367
	customers			2 72 2 72	
	 Taxes and other obligations to the State 	313	20	546,083,203,212	591,127,399,816
	 Payables to employees 	314		85,672,832,124	135,844,462,124
	 Short-term accrued expenses 	315	21	153,315,008,813	190,894,879,777
1	 Short-term unearned revenue 	318	22	24,544,898,337	44,000,847,722
	 Other short-term payables 	319	23	4,322,489,741,792	3,077,627,699,260
	Short-term loans	320	24	991,576,801,923	630,247,810,028
	 Bonus and welfare fund 	322		112,743,015,093	99,813,086,303
n.	Non-current liabilities	330		152,703,382,484	151,472,847,498
1	Long-term loans	338	24	143,476,372,324	145,346,096,069
	 Deferred tax liabilities 	341	V	9,227,010,160	6,126,751,429
В.	OWNERS' EQUITY	400		7,741,708,812,410	5,839,337,258,718
1.	Owners' equity	410	25	7,741,708,812,410	5,839,337,258,718
	Contributed capital	411		3,582,012,080,000	3,224,710,220,000
	 Common shares embeded the voting right 	411a		3,582,012,080,000	3,224,710,220,000
	Share premium	412		1,107,984,695,359	340,683,172,475
	Consolidation reserve	414		(9,350,460,000)	(9,350,460,000)
	 Investment and development fund 	418		5,083,303,511	5,083,303,511
	 Retained profits 	421		970,665,887,195	455,990,570,113
	 Previous year's retained profits 	421a		403,104,905,825	3,476,686,262
	Current years' retained profits	421b		567,560,981,370	452,513,883,851
	 Non-controlling interest 	429		2,085,313,306,345	1,822,220,452,619
II.	Other reserves and funds	430		S.	*
то	TAL RESOURCES	440		14,670,029,172,937	11,095,041,285,511

Pham Vo Quang Dai Preparer Tran Thi Phuong Loan Chief Accountant Rham Thi Nguyen Thanh General Director

DAT XANH SERVIC

INTERIM CONSOLIDATED STATEMENT OF INCOME

For the nine-month period ended 30 September 2021 Unit: VND

(The accompanying Notes are an integral part of these Financial Statements)

			Ouarter 3	23	Accumulated to 30 September	30 Septembe	j.
Items	Code	Notes	Year 2021	Year 2020	Year 2021	9	ear 2020
			111 000	000 746 845 004	3 040 106 209 903	1.905.592.743.315	743.315
- Revenue	5	26.1	894,296,715,081	6 131 660 801	18 047 213 721	6,131.	6,131,669,801
 Deductions 	02		1 70 00 00 00 00 00 00 00 00 00 00 00 00	00,000,000,000	3 022 058 996 182	1.899.461.073,514	073.514
- Net revenue	10		894,296,715,081	954,615,176,105	3,022,000,000	170 770	040,264
30 23 24 20 3	-	27	357,947,010,964	241,478,633,856	1,089,088,553,977	4/5,740,040,501	040,301
COST OF SAIRS	20		536.349.704.117	713,136,542,247	1,932,970,442,205	1,425,721,033,153	033,153
- Gross profit	3 6	000	16 035 184 126	5 811 126 780	35.509.926,784	26,903,	26,903,976,540
 Financial incomes 	17	7.07	04 440 440 064	12 844 518 602	54 191 900 124	38,683,493,081	493,081
 Financial expenses 	7.7	87	24,473,172,007	42,770,706,708	54 191 900 124	37 410	0.029.025
In which: Interest expenses	23		24,473,172,067	12,110,130,130	425 000 477 623	306,878	8 663 479
Selling expenses	25	29	119,990,176,111	125,871,305,448	453,009,477,020	227 872 424 440	121,449
- Coperal & administrative expenses	26	29	94,564,758,205	82,475,340,367	336,569,396,176	720,000,	124,121
- Control & summing the Copy of the Copy o	30		313,356,781,860	497,756,504,609	1,141,829,595,064		151,004
- Net operating profit	2 6	00	2 961 790 939	4.417.701.997	32,402,097,147	44,819,	9,600,435
 Other incomes 	2 6	0 6	7 655 456 424	4 939 529 040	21.805,529,567	11,491,	11,491,227,193
 Other expenses 	35	000	4 503,424	(521 827 043)	10,596,567,580	33,368,	8,373,242
 Other profit/(loss) 	40		(1,693,669,469)	197 234 677 566	1 152 426 162 644	912,669,	9,104,926
 Net profit before tax 	20	;	311,663,116,373	407 624,660 416	253,000,097,434	192,976.	6,909,621
 Current CIT expenses 	51	37	65,297,142,430	736 700 704	5 426 858 380	482	909,530
 Deferred CIT incomes/(expenses) 	25	31	6,001,350,503	467,037,337	863 666 508	719.209.	719.209.285.776
 Net profit after tax 	09		240,364,623,434	240,142,373,734	567 560 981 370	542,305,	5,000,144
 Net profit/(loss) of shareholders 	61		169,070,985,136	310,772,100,701	0,000,000		
of the parent company Net profit/(loss) of non-controlling	62		71,293,638,298	78,370,811,093	326,438,225,460	176,904,285,632	285,632
interests		1	71	040	1 672		1.773
Basic earnings per shareDiluted earnings per share	710	25.4 25.4	472	979	104 VU BA 7.672		1,773
					1400	HO	
>		1			2	T X	
Jane (DAT XANH SERVICES	AMY	
\ -					*	-	

Tran Thi Phuong Loan Chief Accountant

Pham Vo Quang Dai

Preparer 27 October 2021

General Director

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INTERIM CONSOLIDATED CASH FLOW STATEMENT (indirect method) for the nine-month period ended 30 September 2021

Unit: VND

(The accompanying Notes are an integral part of these Financial Statements)

	Items	Codo	Mataa	Accumulated to 30 September		
	items	Code	Notes	Year 2021	Year 2020	
l.	CASH FLOWS FROM OPERATING ACTIVITIES					
	 Profit before tax 	01		1,152,426,162,644	912,669,104,926	
	Adjustments for:					
	 Depreciation and amortisation 	02	13,14	32,210,543,658	18,328,645,972	
	 Provisions 	03		19,999,431,361	(4,150,094,773)	
	 Gains from investing activities 	05		(35,509,926,784)	(28,068,087,424)	
	Interest expenses	06		54,191,900,124	37,410,029,025	
	Operating profit before changes in	08		1,223,318,111,003	936,189,597,726	
	working capital Increase)/decrease in receivables	09		(2,331,520,866,280)	910,848,509,142	
	Decrease/(increase) in inventories	10		(317,116,331,198)	(182,821,480,761)	
	 Increase/(decrease) in payables (excluding interest, CIT payables) 	11		1,113,867,807,829	36,550,556,608	
	 Decrease/(increase) in prepaid expenses 	12		(1,990,466,338)	(120,903,478,099)	
	 Interest expenses paid 	14		(53,575,215,995)	(37,410,029,025)	
	 CIT paid 	15		(349,815,084,695)	(175,905,309,553)	
	 Other cash outflows from operating activities 	17		(59,702,627,747)	(37,901,705,866)	
	Net cash flows from operating activities	20		(776,534,673,421)	1,328,646,660,173	
II.	CASH FLOWS FROM INVESTING ACTIVITIES					
	 Acquisition and construction of fixed assets 	21		(61,999,707,989)	(33,987,422,129)	
	 Loans to other parties and term deposits 	23		(423,017,664,603)	(696,180,952,158)	
	 Cash inflows from loan collection and term deposits 	24		155,044,192,000	874,772,702,811	
	 Cash outflows for investments in other entities 	25		(17,796,530,263)	(1,035,344,182,108)	
	 Cash inflows from withdrawal of investments in other entities 	26		14,903,675,113	29,855,934,102	
	Interest income received	27		34,703,699,972	26,903,976,540	
	Net cash flows from investing activities	30		(298,162,335,770)	(833,979,942,942)	

INTERIM CONSOLIDATED CASH FLOW STATEMENT (indirect method – continued) for the nine-month period ended 30 September 2021

(The accompanying Notes are an integral part of these Financial Statements)

W			N - 4	Accumulated to	30 September	
		Items	Code	Notes	Year 2021	Year 2020
		I FLOWS FROM NCING ACTIVITIES				
		re issued, capital contribution	31.1		1,124,603,382,884	565,393,392,475
	• Cap	ital contribution from non- olling interest	31.2		266,205,483,665	356,721,006,000
		h from loans	33	24	1,002,894,364,937	726,831,207,265
		payments of loan principals	34	24	(643,134,180,916)	(722,825,712,770)
		dends, profit paid	36		(284,954,425,687)	(911,010,114,646)
	Net c activ	ash flows from financing ities	40		1,465,614,624,883	15,109,778,324
	Net o	ash flows during the period	50		390,917,615,692	509,776,495,556
		n and cash equivalents at the nning of year	60	4	1,146,330,868,926	350,802,374,807
		eacts of foreign exchange erence	61		-	-
		n and cash equivalents at end of year	70	4	1,537,248,484,618	860,578,870,363

Pham Vo Quang Dai Preparer

Tran Thi Phuong Loan Chief Accountant

Pham Thi Nguyen Thanh General Director

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DAT XANH SERVI

27 October 2021

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

CORPORATE INFORMATION

Dat Xanh Real Estate Services Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Enterprise Registration Certificate ("ERC") No. 3602545493 issued by the Department of Planning and Investment ("DPI") of Dong Nai Province on 21 July 2011, as subsequently amended.

The Company was listed on the Ho Chi Minh City Stock Exchange ("HOSE") in accordance with Decision No. 348/QD-SGDHCM on 25 June 2021.

The current principal activities of the Company and its subsidiaries ("the Group") are to provide construction services, trade real estate properties, real estate brokerage and other services.

The Group's registered head office is located at No. 2W Ung Van Khiem Street, Ward 25, Binh Thanh District, Ho Chi Minh City, Vietnam.

The number of the Group's employees as at 30 September 2021 was 5,560 (31 December 2020: 5,060).

Corporate structure

The Company's corporate structure includes 15 direct subsidiaries and 38 indirect subsidiaries, in which:

		Business	Status of		
Nai	me of subsidiaries	activities	operation	% Vot	220-20-2
				30	31
				September 2021	2020
(1)	Dat Xanh Mien Trung Joint Stock Company	Real estate trading and brokerage	Operating	55	55
(2)	Northern Green Land Real Estate and Services Joint Stock Company	Real estate trading and brokerage	Operating	63.5	63.5
(3)	Dat Xanh Mien Nam Investment and Services Joint Stock Company	Real estate trading and brokerage	Operating	65	65
(4)	Dat Xanh Dong Nam Bo Investment and Services Joint Stock Company	Real estate trading and brokerage	Operating	70	70
(5)	Dat Xanh Mien Tay Services and Investment Joint Stock Company	Real estate trading and brokerage	Operating	61	61
(6)	Dat Xanh Nam Bo Joint Stock Company	Real estate trading and brokerage		63	63
(7)	Dat Xanh Mien Dong Investment and Services Joint Stock Company	Real estate trading and brokerage		61	61
(8)	Dat Xanh Nam Trung Bo Real Estate Service Joint Stock Company	Real estate trading and brokerage		71	71
(9)	Dat Xanh Premium Joint Stock Company	Real estate trading and brokerage		59	59
(10)	Dat Xanh Plus Real Estate Joint Stock Company	Real estate trading and brokerage		55	55

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

CORPORATE INFORMATION (continued) 1.

						15
	Corp	orate structure (continued)				
	Name		Business activities	Status of operation	% Vo	ting
					30 September 2021	2020
					(%)	(%)
		Linkgroup Real Estate Corporation	Real estate trading and brokerage	Operating	80.47	80.47
		Vietnam Real Estate Technology Joint Stock Company	Technology development	Operating	50.99	50.99
	` (I	houzz Technology Joint Stock Company (formerly Vietnam Real Estate Information Technology Joint Stock Company)	Technology development	Operating	53	99.96
		Tulip Real Estate Financial Service Joint Stock Company	Financial service	Operating	60	60
		Dat Xanh International Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	64,9	in -
		Viethomes Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	51	51
		Vinahomes Real Estate Services Joint Stock Company	Real estate trading and brokerage	Operating	87	-
		Bac Trung Bo Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	51	51
		Duyen Hai Real Estate Joint Stock Company	Real estate trading and brokerage		51	51
2		Bac Bo Real Estate Joint Stock Company	Real estate trading	Operating	51	51
		Asahi Japan Investment and Properties Management Service Joint Stock Company	Real estate trading and brokerage		j 51	51
	(22)	Hung Vuong Real Estate Investment and Services Joint Stock Company	Real estate trading and brokerage		g 51	51
	(23)	Kinh Bac Real Estate Investment and Services Joint Stock Company	Real estate trading and brokerage		g 51	51
	(24)	Vietnam Smart City Joint Stock Company	Real estate trading and brokerage		g 5′	51
	(25)	Nam Mien Trung Real Estate Joint Stock Company	Real estate trading and brokerage	150	g 51	51
	(26)	Emerald Real Estate Development Joint Stock	Real estate trading and brokerage		g 5′	51

Company

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

VIND		Business	Status of		
Name of subsidiarie		activities	operation	% V	
				30 September 2021	31 December 2020
(27) Smart City On Company Limi	O MOTHEO	Real estate trading	Operating	100	100
(28) Smart Property Company Limi		Real estate trading	Operating	100	100
(29) Quang Ngai U One Member I Company	rban Development Limited Liability	Real estate trading	Operating	100	100
(30) Quang Binh U Limited Liabilit		Real estate trading	Operating	100	100
(31) City Real Inve Services Joint	stment and Stock Company	Real estate trading and brokerage	Operating	60	60
(32) Saigon Real In Services Joint	nvestment and Stock Company	Real estate trading and brokerage	Operating	60	60
(33) Dat Moi Minh Limited	Hung Company	Real estate trading and brokerage	Operating	100	-
(34) Can Tho Real Company	Estate Joint Stock	Real estate trading and brokerage	Operating	51	51
(35) Nam Mien Ta Services Joint	y Real Estate t Stock Company	Real estate trading and brokerage	Operating	51	51
(36) Bac Mien Tay Stock Compa		Real estate trading and brokerage	Operating	51	51
	en Tay Real Estate t Stock Company	Real estate trading and brokerage	Operating	51	. 9
(38) Dong Nam Bo Development Investment Jo		Real estate trading and brokerage	Operating	51	51
	leal Estate Services nt Joint Stock	Real estate trading and brokerage		j 51	51
(40) Indochine Re Stock Compa		Real estate trading and brokerage		g 51	51
(41) Cuu Long Su Company	n Joint Stock	Real estate trading and brokerage		g 55	-
(42) Linkland Inve Limited	stment Company	Real estate trading and brokerage	1 (15)	g 100	100
(43) Linkhouse Re Stock Compa		Real estate trading and brokerage		g 51	51
(44) Linkhouse Mi Estate Joint S	en Trung Real Stock Company	Real estate trading and brokerage		g 51	51
(45) Linkhouse Ta Joint Stock C	ay Nam Real Estate company	Real estate trading and brokerage		g 5′	51

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

CORPORATE INFORMATION (continued)

Corporate structure (continued)

Name of subsidiaries	Business activities	Status of operation	% Vo	tina
Traine of substatatios	adimino	operae.	30 September 2021	31
(46) Thuan Thien Phat Real Estate Investment Joint Stock Company (formerly Linkhouse Nghia Ky Real Estate Joint Stock Company)	Real estate trading and brokerage	Operating	100	100
(47) Ohio Agent Service Technology Joint Stock Company	Real estate trading and brokerage	Operating	90	= 3
(48) Cocome Technology Joint Stock Company	Technology development	Operating	51	51
(49) Unihomes Real Estate Joint Stock Company	Real estate trading and brokerage	Operating		51
(50) Unihomes Southley Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	-	54.42
(51) Unihomes South Real Estate Joint Stock Company	Real estate trading and brokerage	Operating		51
(52) Connection Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	51	51
(53) Ngoc Le Investment Construction Co., Ltd	Real estate trading	Operating	75	75
(54) Ecohome Real Estate Joint Stock Company	Real estate trading and brokerage	Operating	99.80	99.80
(55) RedVN Real Estate Joint Stock Company	Real estate trading and brokerage	3.5	99	-
(56) Lifarm Agriculture Company Limited	Agriculture	Operating	100	-

as at 30 September 2021 and for the nine-month period then ended Unit: VND

2. BASIS OF PREPARATION

2.1 Accounting standards and system

The consolidated financial statements of the Group expressed in Vietnam dong ("VND"), are prepared in accordance with the Vietnamese Enterprise Accounting System and Vietnamese Accounting Standard and other Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the consolidated financial position and consolidated results of operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 Applied accounting documentation system

The Group's applied accounting documentation system is the General Journal system.

2.3 Fiscal year

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December.

2.4 Accounting currency

The consolidated financial statements are prepared in VND which is also the Group's accounting currency.

2.5 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries for the accounting period ended 30 September 2021.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses result from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in undistributed earnings.

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventory properties

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory property and is measured at the lower of cost and net realisable value.

Cost includes:

- Freehold and leasehold rights for land;
- Amounts paid to contractors for construction; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of inventory property recognised in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

Other inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Merchandise

- cost of purchase on a specific identification basis

Tools and supplies

- cost of purchase on a weighted average basis

Construction work-in-process

 cost of direct materials and labour plus attributable construction overheads on a weighted average basis

Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc) of inventory based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

as at 30 September 2021 and for the nine-month period then ended Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after the provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the consolidated income statement.

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

Land use rights

Land use rights are recorded as intangible fixed assets representing the value of the right to use the lands acquired by the Group.

3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	5 - 30 years
Machinery and equipment	3 – 11 years
Means of transportation	5 – 10 years
Office equipment	3 – 6 years
Computer software, website	3 – 6 years

Land use rights with indefinite useful life are not amortised.

as at 30 September 2021 and for the nine-month period then ended Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.7 Borrowing costs

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalised as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset.

3.8 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortised to the consolidated income statement over 2 to 5 years or recognised consistently with revenue:

- Tools and consumables with large value issued into construction and can be used for more than one year;
- ▶ Show houses; and
- Brokerage fee.

3.9 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortisation. Goodwill is amortised over 10-year period on a straight-line basis. The parent company conducts the periodical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the yearly allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the consolidated income statement.

No new goodwill is recorded as for a business combination involving entities under common control, which is a business combination in which all of the combining entities are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. An entity may be controlled by an individual or by a group of individuals acting together under a contractual arrangement. The difference between the acquirer's cost of investment and the acquiree's net assets is presented as a separate reserve within equity on consolidation (i.e. consolidation reserve in the consolidated balance sheet).

as at 30 September 2021 and for the nine-month period then ended Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.9 Business combinations and goodwill (continued)

When the business combinations involving entities or businesses under common control, the pooling of interest method is applied as follows:

- ▶ The assets and liabilities of the combining entities are consolidated at their carrying amounts:
- No new goodwill is recognised as a result of the combination;
- The consolidated income statement reflects the results of the combining entities for the full period, irrespective of when the combination took place and comparatives being presented as if the entities had always been combined.

3.10 Investments in other entities and held-to-maturity investments

Investments in other entities

Investments in other entities are stated at their acquisition costs.

Provision for investments in other entities

Provision is made for any diminution in value of the investments in other entities at the balance sheet date in accordance with the guidance under the Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases or decreases to the provision balance are recorded as finance expenses in the consolidated income statement.

Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the consolidated financial statements and deducted against the value of such investments.

3.11 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

3.12 Appropriation of net profit

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Group maintains the following reserve funds which are appropriated from the Group's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting:

Investment and development fund

This fund is set aside for use in the Group's expansion of its operation or of in-depth investments.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.13 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of town houses and apartments

For town houses and apartments sold after completion of construction, the revenue and associated costs are recognised when the significant risks and rewards of ownership of the town houses and apartments have passed to the buyers.

Sale of residential plots and related infrastructure

Revenue from the sale of residential plots and related infrastructure are recorded based on contract when residential plots and related infrastructure are transferred to the customers.

Rendering of real estate brokerage and other services

Revenue is recognised when services have been rendered and completed.

Construction contracts

For the construction contracts specifying that the contractor will receive payments according to the completed work, where the outcome of a construction contract can be determined reliably and accepted by the customers, revenue and costs are recognised by reference to the stage of completion of the contract activity at the balance sheet date which is accepted by the customers and reflected in the sales invoices.

Variations in contract work, claims and incentive payments are included to the extent that they have been agreed with the customer.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the year in which they are incurred.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

3.14 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior year are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.14 Taxation (continued)

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on the same taxable entity or when the Group intends either to settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future year in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3.15 Related parties

Parties are considered to be related parties of the Group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

3.16 Segment information

A segment is a component determined separately by the Group which is engaged in providing products or related services (business segment), or providing products or services in a particular economic environment (geographical segment), that is subject to risks and returns that are different from those of other segments. The Group's business segment is derived mainly from real estate brokerage services and real estate investment and development.

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

CASH AND CASH EQUIVALENTS

	As at 30 September 2021	As at 31 December 2020
Cash on hand	8,843,506,599	17,881,812,663
Cash in banks	824,246,358,535	365,057,237,249
Cash equivalents (*)	704,158,619,484	763,391,819,014
TOTAL	1,537,248,484,618	1,146,330,868,926

^(*) Cash equivalents represented bank deposits with the original maturity of less than three (3) months and earn interest at the applicable rates of 2.5 – 5% per annum.

5. SHORT-TERM HELD-TO-MATURITY INVESTMENTS

Held-to-maturity investments represented bank deposits with the principle maturity ranging from three (3) months to twelve (12) months in commercial banks and earn interest at the applicable rates.

6. SHORT-TERM TRADE RECEIVABLES

	As at 30 September 2021	As at 31 December 2020
Due from other parties	933,603,197,358	1,011,818,323,309
- Minh Binh Real Estate Service and	154,402,487,531	154,402,487,531
Investment Company Limited		
- IDE Vietnam Company Limited	71,886,015,215	71,886,015,215
- LDG Investment Joint Stock Company	63, 360, 268, 077	79, 452, 171, 156
- Thang Long Group Investment and	26,092,815,672	21,841,260,706
Commercial Joint Stock Company		
- FLCHOMES Real Estate Development and	7,564,301,959	14, 171, 953, 041
Investment Joint Stock Company		
- Kita Invest Real Estate Joint Stock Company	32,597,581,583	6,241,933,714
- Hiep Phu Land Corporation	9,900,000,000	13,302,418,915
- BBC Invest Corpotation	5,484,349,055	13,971,383,868
- Setia Lai Thieu One Member Company	4 1	71,888,725,400
- Other customers	562,315,378,266	564,659,973,763
Due from related parties (Notes 32)	701,524,540,467	485,007,450,593
TOTAL	1,635,127,737,825	1,496,825,773,902
Provision for short-term trade receivables	(98,813,769,826)	(93,401,669,392)
NET	1,536,313,967,999	1,403,424,104,510

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

CHOPT	TEDM	A DV/A	NCES	TO	SUPPLIERS	
SHUK!		AUVA	NOLO		OOL PIPIVO	

	As at 30 September 2021	As at 31 December 2020
Advances to suppliers - Thang Long Group Investment and Commercial Joint Stock Company	527,930,864,156 158,128,975,466	461,923,295,474 158,128,975,466
 Quang Binh Department of Finance VT Construction and Trading JSC Constrexim No.1 Joint Stock Company 	116,577,025,000 6,573,598,337	116,577,025,000 7,670,222,704 24,934,705,194
 Other suppliers Advances to related parties (Notes 32) TOTAL 	246,651,265,353 15,297,390,208 543,228,254,364	154,612,367,110 8,495,812,209 470,419,107,683
Provision for short-term advances to suppliers	(862,818,506)	(862, 818, 506)
NET	542,365,435,858	469,556,289,177
8. SHORT-TERM LOAN RECEIVABLES		
	As at 30 September 2021	As at 31 December 2020
Nam Thang Long Urban Architecture JSC Vietnam Trading Development JSC Thu Dai Thanh Real Estate Company Limited TOTAL	10,000,000,000 1,000,000,000 764,160,000 11,764,160,000	673,700,000 673,700,000

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

9. OTHER RECEIVABLES

OTHER RECEIVABLES		*
	An of	As at
	As at 30 September 2021	31 December 2020
Short-term	30 Ochiciniber 2021	0, Boomso, 2020
Deposits for marketing and distribution service	5,373,718,905,955	4,302,790,584,221
contract of real estate projects	-1	
- Gem Sky World	805, 200, 000, 000	805, 200, 000, 000
- Gem Riverside	634,000,000,000	91,000,000,000
- Tien Hai Center City	693,462,750,000	₩)
- Dat Quang Riverside	335, 460, 183, 464	752,990,401,153
- Opal Skylines	245, 250, 000, 000	245, 250, 000, 000
- Green Pearl Bac Ninh	166,750,341,853	211,400,870,664
- Phu My An Town	135, 397, 585, 696	163,564,902,196
- Charm Plaza II	182,382,257,533	182,382,257,533
- Song Nui Vinh Trung	147,826,256,000	147,826,256,000
- Ngoc Duong	177, 606, 305, 808	79, 284, 019, 414
- Eurowindow Gia Lam	86,059,200,000	
- Binh Nguyên	80,000,000,000	80,000,000,000
- Hung Thinh Pearl	75,179,472,100	
- Kim Dinh 4	70,000,000,000	70,000,000,000
- Tuyen Son	65,424,710,618	65,424,710,618
- Dragon Smart City	119,322,646,242	73,190,000,000
- Saigon Gateway	56, 263, 538, 887	56,401,119,972
- Yen Thanh Residences		70,000,000,000
- Que Vo	50,000,000,000	40,000,000,000
- Others	1,248,133,657,754	1, 168, 876, 046, 671
Refund for developer	1,399,907,924,924	586,750,000,000
Capital contributed under Business	350,077,843,000	132,302,300,000
Cooperation Contracts ("BCC")		
Deposits for share capital transfer	78,170,000,000	79,870,000,000
Advances to employees	228,404,968,648	140,482,510,542
Social house fee of Gold Hill Residences	15,000,000,000	15,000,000,000
project	9	
Others	394,070,717,129	299,349,019,798
	7,839,350,359,655	5,556,544,414,561
In which:		
Due from other parties	4,515,114,106,778	3,591,650,086,608
Due from related parties (Notes 32)	3,324,236,252,877	1,964,894,327,953
(1996) 1 (1997) 1 (19		
Long-term Capital contributed under Business	14,185,405,800	15,685,405,800
Cooperation Contracts ("BCC")	1-1,100,100,000	10,000,100,000
Deposits	15,960,234,118	19,941,832,656
Paid on behalf	33,714,967,035	-
Paid off beliati	63,860,606,953	35,627,238,456
In which:		
Due from other parties	49,675,201,153	19,941,832,656
Due from related parties (Notes 32)	14, 185, 405, 800	15,685,405,800
	25 1 E	
TOTAL	7,903,210,966,608	5,592,171,653,017
Provision for deposits	(15,222,795,609)	(1,722,795,609)
NET	7,887,988,170,999	5,590,448,857,408

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

PROVISION FOR DOUBTFUL SHORT-TERM RECEIVABLES

	As at 30 September 2021	As at 31 December 2020
Provision for trade receivables	98,813,769,826	93,401,669,392
Provision for deposits	15,222,795,609	1,722,795,609
Provision for advances to suppliers	862,818,506	862,818,506
TOTAL	114,899,383,941	95,987,283,507

Details of movements of provision for doubtful short-term receivables are as follows:

	For period from 1	For period from 1
	January 2021 to 30	January 2020 to 30
	September 2021	September 2020
Beginning balance	95,987,283,507	16,494,985,673
Add: Provision created during the period	20,146,775,858	
Add: Increase from business acquisition	146,208,583	=
Less: Reversal of provision during the period	(147,344,497)	(3,441,492,270)
Less: Decrease due to disposals of subsidiaries	(1,233,539,510)	-
Ending balance	114,899,383,941	13,053,493,403
18593		

11. **INVENTORIES**

	As at	As at
	30 September 2021	31 December 2020
Inventory properties in progress (*)	1,722,129,012,025	1,426,054,705,585
Property available for sale	258,871,348,387	220,935,869,912
Finished inventory properties	16,183,294,485	16,183,294,485
- Pho Duc Chinh and Ngo Quyen Intersection Residences	11,948,084,902	11,948,084,902
- An Vien	4, 235, 209, 583	4, 235, 209, 583
Others	17,593,226,134	35,859,812,201
TOTAL	2,014,776,881,031	1,699,033,682,183

as at 30 September 2021 and for the nine-month period then ended Unit: VND

(*) Details of inventory properties in progress are as follows:

	As at	As at
	30 September 2021	31 December 2020
	10-30-47 (
La Maison Premium	554,712,268,569	491,884,744,200
Tuyen Son	224,641,362,539	322,666,966,880
Ham Thuan Bac	228,143,478,956	228, 143, 478, 956
Dat Quang Riverside	187,729,555,590	
Lavela Garden	91,959,899,244	95,256,972,118
One River - Phu My An	90,275,710,584	123,884,794,619
Ngoc Duong Riverside	65,227,624,698	
Minh Hung	49,249,300,421	•
Lakeside	44,783,171,694	38,791,972,812
C1	53,145,906,910	52,359,380,983
C2	41,649,022,608	41,649,022,608
Gold Hill Residences	1,728,059,186	1,728,059,186
Others	88,883,651,026	29,689,313,223
TOTAL	1,722,129,012,025	1,426,054,705,585

Capitalised borrowing costs

During the period, the Group capitalised borrowing costs amounting to VND 22,890,916,250 (previous period: VND 18,550,852,148). These costs related to borrowings obtained to finance the development and construction of on-going real estate projects of the Group.

12. PREPAID EXPENSES

	As at 30 September 2021	As at 31 December 2020
Short-term		6
Brokerage fees	170,876,350,713	114,379,995,566
Tools and supplies	7,156,794,496	7,348,807,621
Office rental	1,958,193,256	2,036,957,849
Others	8,718,694,059	7,385,527,178
	188,710,032,524	131,151,288,214
Long-term		
Tools and supplies	18,575,987,197	24,727,716,302
Office renovation	12,261,592,631	10,529,154,686
Brokerage fee, show houses	5,672,790,921	3,823,367,546
Others	3,363,336,161	3,277,953,609
	39,873,706,910	42,358,192,143
TOTAL	228,583,739,434	173,509,480,357

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

TANGIBLE FIXED ASSETS 13.

	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Others	Total
Cost Beginning balance New purchases Increase from business	67,052,754,749 6,366,145,641 -	1,578,289,001 682,597,165 499,809,363	73,785,008,998 2,926,690,910 3,077,081,818	14,805,283,015 709,937,737 954,761,500	2,313,439,918 127,291,546	159,534,775,681 10,812,662,999 4,531,652,681
acquisition Transfer from	-	Ü	5,753,531,783	ř	ı	5,753,531,783
construction in progress Disposal Decrease due to disposal of subsidiaries		1 1	(655,696,364) (4,295,643,729)	(265,514,546) (216,197,192)	(133,774,600)	(921,210,910) (4,645,615,521)
Ending balance	73,418,900,390	2,760,695,529	80,590,973,416	15,988,270,514	2,306,956,864	175,065,796,713
In which: Fully depreciated		63,818,182	5,391,986,487	1,016,768,130	i	6,472,572,799
Accumulated depreciation Beginning balance Depreciation for the period Increase from business	2,916,278,668) (2,203,494,617)	(831,899,557) (463,080,026) (208,550,972)	(31,276,839,665) (8,094,507,164) (1,595,620,784)	(4,957,732,830) (2,525,703,537) (338,534,915)	(915,470,975) (315,524,989)	(40,898,221,695) (13,602,310,333) (2,142,706,671)
acquisition Disposal Decrease due to disposal	, T	j 1	655,696,364 1,827,972,705	218,283,722 217,684,660	134,701,740	873,980,086 2,180,359,105
Ending balance	(5,119,773,285)	(1,503,530,555)	(38,483,298,544)	(7,386,002,900)	(1,096,294,224)	(53,588,899,508)
Net carrying amount Beginning balance	64,136,476,081	746,389,444	42,508,169,333	9,847,550,185	1,397,968,943	118,636,553,986
Ending balance	68,299,127,105	1,257,164,974	42,107,674,872	8,602,267,614	1,210,662,640	121,476,897,205
l.						7.6

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

14. INTANGIBLE FIXED ASSETS

INTANGIBLE FIXED ASSETS	2	1		
	Land use rights	software	Others	Total
Cost				
Beginning balance	13,972,255,266	17,179,344,281	835,949,000	31,987,548,547
New purchases	19,147,622,806	866,500,000	55,000,000	20,069,122,806
Increase from	ı	200,000,000	t	200,000,000
business acquisition				
Transfer from	ī	24,758,458,444	11	24,758,458,444
construction in progress				
Ending balance	33,119,878,072	43,004,302,725	890,949,000	77,015,129,797
0				
In which:		9		000 000
Fully amortisated	t	802,000,000	Î	802, 000, 000
Accimilated amortication	5			
Accumulated amountains		(5 810 049 762)	(116 899 775)	(5.927.849.537)
Beginning balance	1	(3,010,343,102)	(011,000,011)	(11111111111111111111111111111111111111
Amortisation for the period	1	(2,579,563,210)	(34,904,847)	(2,614,468,057)
Increase from	ť	(129, 166, 664)	•	(129, 166, 664)
business acquisition				
Ending balance	,	(8,519,679,636)	(151,804,622)	(8,671,484,258)
Net carrying amount				
Beginning balance	13,972,255,266	11,368,394,519	719,049,225	26,059,699,010
Ending balance	33,119,878,072	34,484,623,089	739,144,378	68,343,645,539

as at 30 September 2021 and for the nine-month period then ended Unit: VND

CONSTRUCTION IN PROGRESS

	As at	· As at
	30 September 2021	31 December 2020
Software development	35,253,410,467	37,073,117,636
Others	5,503,895,718	5,685,769,424
TOTAL	40,757,306,185	42,758,887,060

LONG-TERM HELD-TO-MATURITY INVESTMENTD 16.

Held-to-maturity investments represented investments in 3,000 bonds issued by Vietnam Joint Stock Commercial Bank for Industry and Trade with face value of VND 10,000,000/bond. These bonds have original maturities from seven (7) years to ten (10) years and earn interest rate at reference interest rate + 1% p.a.

17.	GOODWILL		
			Amount
	Cost		
	Beginning balance		209,808,178,363
	Increase from business combination		3,538,089,406
	Ending balance	-	213,346,267,769
	Accumulated amortisation		
	Beginning balance		(10,952,701,534)
	Amortisation for the period		(15,991,634,981)
	Ending balance		(26,944,336,515)
	Net carrying amount		
	Beginning balance		198,855,476,829
	Ending balance		186,401,931,254
18.	SHORT-TERM TRADE PAYABLES		
		As at	As at
		30 September 2021	31 December 2020
	Trade payables to suppliers	162,193,308,309	167,040,958,133
	- M.E.I Material, Equipment & Investment Construction Joint Stock Company	18,011,748,892	26, 379, 845, 523
	- Vinaconex 25 Joint Stock Company	20,111,159,042	25, 179, 009, 936
	- Others	124,070,400,375	115,482,102,674
	Trade payables to related parties (Notes 32)	56,200,912,580	38,212,215,765
	TOTAL	218,394,220,889	205,253,173,898

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

SHORT-TERM ADVANCES FROM CUSTOMERS

	As at 30 September 2021	As at 31 December 2020
Advances from individual customers purchasing Advances from other customers	287,197,296,126 33,599,959,734	98,577,610,652 30,844,209,715
TOTAL	320,797,255,860	129,421,820,367

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

TAXES AND OTHER OBLIGATIONS TO THE STATE 20.

As at 2021	, 212 , 212
As at disposal of 30 September 2021 ubdidiaries	189,974,610,780 323,068,091,908 32,424,985,476 615,515,048 546,083,203,212
Decrease due to disposal of subdidiaries	(998,700,565) - (889,823,433) (23,780,035) (1,912,304,033)
Increase from business combination	1,489,384,219 1,106,177,672 1,147,272,442 2,268,811 3,745,103,144
Paid in period	(172,820,982,977) (349,815,084,695) (101,199,980,768) (26,590,349,767) (650,426,398,207)
Increased in period	231,738,015,984 253,000,097,434 96,445,100,591 22,366,188,483 603,549,402,492
As at 31 December 2020	130,566,894,119 418,776,901,497 36,922,416,644 4,861,187,556 591,127,399,816
	Valued added tax Corporate income tax Personal income tax Others

as at 30 September 2021 and for the nine-month period then ended Unit: VND

21. SHORT-TERM ACCRUED EXPENSES

	As at 30 September 2021	As at 31 December 2020
Construction costs of projects	25,426,787,860	83,930,398,627
Brokerage fees	87,220,489,300	35,749,591,970
Advertising fees	8,429,894,638	12,949,556,565
Bonus and salary	6,172,253,821	13,576,578,335
Others	26,065,583,194	44,688,754,280
TOTAL	153,315,008,813	190,894,879,777

22. UNEARNED REVENUE

This amount represents the uncompleted real estate brokerage services.

23. OTHER SHORT-TERM PAYABLES

	As at	As at
	30 September 2021	31 December 2020
Described on helplif of devalores	2 605 006 016 000	2,703,452,446,912
Received on behalf of developer	3,685,806,816,988	
Advances received from invividuals for	130,954,879,988	13,202,585,099
purchasing apartments		
Short-term deposits received	80,456,364,543	71,679,083,343
Capital contribution received under BCC (*)	324,416,809,563	150,179,184,000
Dividends	13,569,492,129	2,613,727
Others	87,285,378,581	139,111,786,179
TOTAL	4,322,489,741,792	3,077,627,699,260
In which:	***************************************	
Due to other parties	4,186,014,984,214	2,927,448,515,260
Due to related parties (Notes 32)	136,474,757,578	150,179,184,000

^(*) This amount represented capital contributed from Dat Xanh Group Joint Stock Company and other companies under BCC to conduct marketing and distribution service contracts of real estate and earn profit sharing.

24. LOANS

	As at 30 September 2021	As at 31 December 2020
Short-term	991,576,801,923	630,247,810,028
Loans from banks (Note 24.1)	736,409,074,180	439,456,507,860
Bonds (Note 24.2)	149,950,279,725	119,801,118,882
Current portion of long-term loans (Note 24.3)	84,221,130,018	61,613,865,286
Other loans	20,996,318,000	9,376,318,000
Long-term	143,476,372,324	145,346,096,069
Loans from banks (Note 24.3)	143,476,372,324	145,346,096,069
TOTAL	1,135,053,174,247	775,593,906,097

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

LOANS (continued)

Details of movement of loans are as follows:

	For period from 1 January 2021 to 30	For period from 1 January 2020 to 30
	September 2021	September 2020
Beginning balance	775,593,906,097	679,412,837,390
Drawdown	973,361,888,223	725,992,501,857
Increase from new subsidiaries	_	1,116,230,000
Repayment	(643, 134, 180, 916)	(722,825,712,770)
Decrease due to disposal	(917,600,000)	(277,524,592)
Bond issuance	30,000,000,000	-
Bond issuance cost	149,160,843	
Ending balance	1,135,053,174,247	683,418,331,885

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

24. LOANS (continued)

24.1 Short-term loans from banks

Details of the short-term loans from banks are as follows:

Bank

As at Principal repayment

Purpose

Collateral

30 September 2021 term

Vietnam Russia Joint Venture Bank - Da Nang Branch

Loan 1

110,518,336,810 From 2 January

To finance

Secured

2022 to 29 May

working capital

Vietnam Prosperity Joint Stock Commercial Bank - Ho Chi Minh Branch

Loan 1

59,611,416,215 From 31 October

To finance

Secured

2021 to 29 June

working capital

Vietnam Prosperity Joint Stock Commercial Bank - Headquarter

Loan 1

227,709,155,382 From 9 October

To finance

working capital

Secured

2021 to 11 April

2022

2022

Vietnam Joint Stock Commercial Bank for Industry and Trade - Thu Thiem Branch

Loan 1

38.407.314.896 From 6 December

2021 to 1 March

To finance working capital Secured

2022

Vietnam Joint Stock Commercial Bank for Industry and Trade - Bien Hoa Branch

Loan 1

10,522,499,054 To 31 December

To finance

Secured

2021

working capital

Vietnam Joint Stock Commercial Bank for Industry and Trade - Thang Long Branch

Loan 1

101,902,141,720 From 30 September

To finance

Secured

2021 to 3 October

working capital

2022

Vietnam Joint Stock Commercial Bank for Industry and Trade - Quang Ninh Branch

Loan 1

18,322,984,057 From 30 November

To finance

working capital

Secured

2021 to 30 March

2022

Vietnam Joint Stock Commercial Bank for Industry and Trade - Branch 4

Loan 1

5.030,000 To 31 December

To finance

Secured

2021

working capital

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

24. LOANS (continued)

24.1 Short-term loans from banks

Details of the short-term loans from banks are as follows:

Bank

As at

Principal repayment

Purpose

Collateral

30 September 2021

Joint Stock Commercial Bank for Investment and Development of Vietnam

Bac Ha Branch

Loan 1

34,302,045,566 From 19 October

To finance

Secured

2021 to 24 March 2022

working capital

Tien Phong Commercial Joint Stock Bank - Hai Ba Trung Branch

Loan 1

26,666,000,000

From 3 March 2022

To finance

Secured

to 1 June 2022

working capital

Joint Stock Commercial Bank for Foreign Trade of Vietnam - Thang Long Branch

Loan 1

50,000,000,000 To 25 March 2022

To finance

Secured

working capital

Ho Chi Minh Housing Development Commercial Joint Stock Bank - Dong Nai Branch

Loan 1

14,331,000,000 To 24 March 2022

To finance

Secured

working capital

Military Commercial Joint Stock Bank - Hai Ba Trung Branch

Loan 1

24,500,000,000 To 28 February 2022

To finance

Secured

working capital

Vietnam Maritime Commercial Join Stock Bank - Long An Branch

Loan 1

19,611,150,480 From 9 October

To finance

Secured

2021 to 24 February

working capital

2022

TOTAL

736,409,074,180

Short-term loans from bank bear interest at market rates applicable to each commercial bank.

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

24. LOANS (continued)

24.2 **Bonds**

Bank

As at Principal repayment Purpose Collateral

30 September 2021 term

Viet Nam Bank for Industry and Trade Securities JSC

24 December

150,000,000,000 12 months

To finance for working capital Secured

2020

(49,720,275)

Un-allocated bond issuance

cost

TOTAL

149,950,279,725

24.3 Long-term bank loans

Details of the long-term loans from banks are as follows:

Bank

As at Principal repayment

Purpose

project

Collateral

30 September 2021

Vietnam Maritime Commercial Joint Stock Bank

Loan 1

160.000.000.000

10 July 2023

To finance for

Secured

In which:

Current portion

60,000,000,000

Vietnam Maritime Commercial Joint Stock Bank

Loan 1

45,500,000,000

10 July 2023

To finance for

project

Secured

In which:

Current portion

16,000,000,000

Tien Phong Commercial Joint Stock Bank - Hai Ba Trung Branch

Loan 1

3,427,388,239

To 26 July 2026

To finance for purchase of

Secured

In which:

Current portion

481,976,469

vehicle

Loan 2

53,333,315

To 21 February 2022

To finance for

Secured

Secured

In which:

53, 333, 315

purchase of vehicle

Loan 3 In which: 722,032,786

To 13 January 2026

To finance for

purchase of

Current portion

Current portion

124,967,214

vehicle

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

24. LOANS (continued)

24.3 Long-term bank loans

Bank

As at

Principal repayment

Purpose

Collateral

30 September 2021 term

Vietnam Technological and Commercial Joint Stock Bank - Da Nang Branch

Loan 1

Current portion

13,349,998,000

To 15 April 2023

To finance for purchase of

Secured

In which:

6,675,003,000

office building

Tien Phong Commercial Joint Stock Bank - Cuu Long Branch

Loan 1

654,000,000

To 18 June 2027

To finance for purchase of

Secured

In which:

57,600,000 Current portion

vehicle

Shinhan Bank (Vietnam) Limited - Ho Chi Minh Branch

Loan 1

675,000,000

To 10 November

To finance for

Secured

In which:

2025

purchase of

vehicle

Current portion

40,500,000

Loan 2

877,333,332

To 31 March 2026

To finance for purchase of

Secured

In which:

Current portion

188,000,004

vehicle

Tien Phong Commercial Joint Stock Bank - Can Tho Branch

Loan 1

648,000,000

To 24 May 2024

To finance for

purchase of

Secured

In which:

Current portion

121,500,000

vehicle

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

24. LOANS (continued)

24.3 Long-term bank loans (continued)

Bank

Principal repayment As at

Purpose

Collateral

30 September 2021 term

Joint Stock Commercial Bank for Foreign Trade of Vietnam - Nghe An Branch

Loan 1

385,000,000 1To 6 January 2023

To finance for purchase of

Secured

In which:

Current portion

21,000,000

vehicle

Tien Phong Commercial Joint Stock Bank - Nghe An Branch

Loan 1

248,333,335 To 6 January 2023

To 10 June 2025

To finance for purchase of

Secured

In which:

Current portion

Current portion

37,250,016

vehicle

Vietnam Prosperity Joint Stock Commercial Bank - Thanh Hoa Branch

Loan 1

468,749,999

To finance for

Secured

In which:

125,000,004

vehicle

purchase of

Tien Phong Commercial Joint Stock Bank - Bac Ninh Branch

Loan 1

688,333,336

To 5 February 2024

To finance for purchase of

Secured

1 / 1/20 /

In which:

294,999,996

vehicle

TOTAL

227,697,502,342

In which:

Current portion

Current portion

84,221,130,018

Long-term loan

143,476,372,324

Long-term loans from banks bear interest at market rates applicable to each commercial banks.

Dat Xanh Real Estate Services Joint Stock Company

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND 25. OWNERS' EQUITY	unit VND 25. OWNERS' EQUITY							
25.1 Movements	Movements in owners' equity Share capital	Share premium	Consolidation	Investment and development fund	Undistributed earnings	Non controlling interest	Total	
For the nine-month Beginning balance Issuance of shares	For the nine-month period ended 30 September 2020 Beginning balance 3,000,000,000,000 224,710,220,000 340,68	- 340,683,172,475	(9,350,460,000)	5,083,303,511	461,504,867,883	1,621,291,619,893	5,078,529,331,287 565,393,392,475	
Capital contribution from			ĭ	ï	ĩ	356,721,006,000	356,721,006,000	
non-controlling interests Net profit for the year	sts	,	¢		542,305,000,144	176,904,285,632	719,209,285,776	
Dividend declared		1	,	ī.	(529,800,000,000)		(529,800,000,000)	
Dividend shared to		ľ	1	•	Ĩ	(379,084,296,464)	(379,084,296,464)	23
non-controlling interests	sts	,	,	,	(41,804,271,649)	(19,417,018,402)	(61,221,290,051)	12.0
welfare fund								
Change of interest in	î	ı	Œ	1	(289, 344, 656, 153)	(95,261,167,929)	(384,605,824,083)	_
subsidiaries						000	000 000	ï
Ending balance	3,224,710,220,000	340,683,172,475	(9,350,460,000)	5,083,303,511	142,860,940,224	1,661,154,428,730	5,365,141,604,340	н
For the nine-month	For the nine-month period ended 30 September 2021	1ber 2021		1000			0000	
Beginning balance	3,224,710,220,000	340,683,172,475	(9,350,460,000)	5,083,303,511	455,990,570,113	1,822,220,452,619	5,839,334,236,710	
Issuance of shares	357,301,860,000	767,301,522,884	1	•	ı	- 000	1,124,003,362,664	
Capital contribution from	- mo	E	1	1	ì	266,205,483,665	200,203,403,003	
non-controlling interests	sts				076 180 000 100	326 438 225 460	893 999 208 830	
Net profit for the year	Ĭ.	•		•	075,188,095,795	326,436,223,460	000,002,000,000	_
Dividend shared to	Í	Ŀ		1	ı	(298,521,504,009)	(600,400, 70,062)	- 460'
non-controlling interests	sts		,	1	(53,459,188,186)	(19,173,368,352)	(72,632,556,538)	_
welfare find					ai tu			
Change of interest in					573,523,898	(573,523,898)	1	
subsidiaries								
Increase from	E	<u>j</u>	1	I ,	(1)	5,108,628,099	5,108,628,099	
business combination								
Decrease due to	,	1	E	r	į.	(16,391,287,159)	(16,397,287,159)	_
disposals of subsidiaries	1000117				107 100 100	0 000 040 000 045	7 744 700 042 440	į.
Ending balance	3,582,012,080,000	1,107,984,695,359	(9,350,460,000)	5,083,303,511	970,665,887,195	2,085,313,306,345	7,741,708,812,410	- 1

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

25. **OWNERS' EQUITY** (continued)

25.2	Capital transactions with owners		
		For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
	Contributed share capital Beginning balance Issuance of shares	3,224,710,220,000 357,301,860,000	3,000,000,000,000
	Ending balance	3,582,012,080,000	3,000,000,000,000
	Dividends declared and paid during the period Dividends declared Dividends paid to owners Dividends paid to non-controlling interest	- - 284,954,425,687	529,800,000,000 531,925,818,182 379,084,296,464
25.3	Ordinary shares		
		As at 30 September 2021 Number of shares	As at 31 December 2020 Number of shares
	Shares authoried to be issued	358,201,208	322,471,022
	Shares issued and fully paid Ordinary shares	358,201,208	322,471,022
	Shares in circulation Ordinary shares	358,201,208	322,471,022
	Par value: VND 10,000 per share.		
25.4	Earnings per share		
	Basic earnings per share are calculated as follows:		
		For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
	Net profit after tax Less: Bonus and welfare fund	567,560,981,370	542,305,000,144
	Net profit after tax attributable to ordinary shareholders	567,560,981,370	542,305,000,144
	Weighted average number of ordinary shares Basic earnings per share (VND/share)	339,354,516 1,672	305,822,783 1,773

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

26. REVENUES

26.1	Revenue from sale of goods and rendering	of services
	For period from 1	For period from 1

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Gross revenue Of which:	894,296,715,081	960,746,845,904	3,040,106,209,903	1,905,592,743,315
Revenue from real estate services	463,122,229,846	822,263,451,305	2,277,580,855,615	1,531,291,280,677
Revenue from sales of apartments, townhouses and land lots	416,808,713,666	133,114,178,138	723,141,083,644	357,612,503,564
Other revenue	14,365,771,569	5,369,216,462	39,384,270,644	16,688,959,075
Less sale reduction	4	(6,131,669,801)	(18,047,213,721)	(6,131,669,801)
NET	894,296,715,081	954,615,176,103	3,022,058,996,182	1,899,461,073,514

26.2 Finance income

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Interest income	16,035,184,126	5,811,126,780	34,703,699,972	24,508,324,551
Gain from disposal of investments	2	g o	806,226,812	2,395,651,989
TOTAL	16,035,184,126	5,811,126,780	35,509,926,784	26,903,976,540

27. COSTS OF GOODS SOLD AND SERVICES RENDERED

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Cost of real estate services	124,807,206,538	158,184,138,491	610,463,371,208	215,864,375,521
Cost of apartments, town houses and land lots sold	220,818,654,661	79,633,490,005	448,939,086,600	245,332,653,758
Cost of other services	12,321,149,765	3,661,005,360	29,686,096,169	12,543,011,082
TOTAL	357,947,010,964	241,478,633,856	1,089,088,553,977	473,740,040,361

28. FINANCE EXPENSES

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Interest expenses Others	24,473,172,067	12,778,796,798 65,721,804	54,191,900,124	37,410,029,025 1,273,464,056
TOTAL	24,473,172,067	12,844,518,602	54,191,900,124	38,683,493,081

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended

Unit: VND

29. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

	For period from 1	For period from 1	For period from 1	For period from 1
	July 2021 to 30	July 2020 to 30	January 2021 to 30	January 2020 to 30
	September 2021	September 2020	September 2021	September 2020
Selling expenses	119,990,176,111	125,871,305,449	435,889,477,623	306,818,663,479
- Labour cost	64,860,736,283	63,401,873,774	236,890,522,338	158,421,709,578
- Advertising fees	37,938,625,562	14,511,868,436	103,865,627,280	69,032,267,456
- Depreciation and amortisation	681,156,228	695,741,609	2,167,492,553	1,803,111,329
- Others	16,509,658,038	47,261,821,630	92,965,835,452	77,561,575,116
General and administrative	94,564,758,205	82,475,340,367	336,569,396,178	227,822,121,449
- Labour cost	47,022,332,158	44,912,122,852	173,975,154,167	123,267,567,072
 Expense for external services 	14,620,794,239	7,694,044,398	50,510,230,943	42,328,509,735
- Depreciation and amortisation	5,556,303,002	4,618,023,287	13,588,576,240	12,291,725,745
- Provision expenses	140,000,000	X ≡.	20,146,775,858	Œ
- Goodwill	5,333,656,695	3,576,778,749	15,991,634,981	3,993,368,677
- Others	21,891,672,112	21,674,371,081	62,357,023,990	45,940,950,220
TOTAL	214,554,934,316	208,346,645,816	772,458,873,801	534,640,784,928

OTHER INCOME AND OTHER EXPENSES 30.

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Other income	2,961,790,939	4,417,701,997	32,402,097,147	44,819,600,435
 Income from penalties 	2,223,422,120	2,693,157,741	28,155,843,627	41,196,125,229
- Others	738,368,819	1,724,544,256	4,246,253,520	3,623,475,206
Other expenses	4,655,456,424	4,939,529,040	21,805,529,567	11,451,227,193
 Penalties on late tax payment 	4,025,539,362	1,141,193,919	18,231,033,225	2,076,066,798
 Penalties on contract liquidation 	554,014,955	2,695,623,365	2,767,671,595	5,309,780,366
- Others	75,902,107	1,102,711,756	806,824,747	4,065,380,029
NET OTHER PROFIT/(LOSS_	(1,693,665,485)	(521,827,043)	10,596,567,580	33,368,373,242

as at 30 September 2021 and for the nine-month period then ended

Unit: VND

31. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Group is 20% of taxable profits.

The Group's tax returns are subject to examination by the tax authorities. As the application of tax laws and regulations are susceptible to varying interpretations, amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

	For period from 1 July 2021 to 30 September 2021	For period from 1 July 2020 to 30 September 2020	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Current CIT expenses	65,297,142,438	107,624,660,416	253,000,097,434	192,976,909,621
Deferred tax (income)/expenses	6,001,350,503	467,037,357	5,426,858,380	482,909,530
TOTAL	71,298,492,941	108,091,697,773	258,426,955,814	193,459,819,151

32. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties during the period were as follows:

Related parties	Relation ship	Nature of transaction	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Dat Xanh Group Joint Stock Company	Parent	Revenue from brokerage service	1,322,570,039	
("DXG")		Divestments	699,025,040,000	2 0
		Dividend declared	\ -	479,469,000,000
		Capital returned back under BCC	13,704,426,422	58,294,412,400
		Capital received back under BCC	-	376,932,859,350
		Profit sharing from BCC	13,358,755,116	18,338,786,463
		Deposits for brokerage	•	3,400,000,000
		Transfer of project		47,385,634,545

as at 30 September 2021 and for the nine-month period then ended Unit: VND

32. TRANSACTIONS WITH RELATED PARTIES (CONTINUED)

Significant transactions with related parties during the period were as follows:

Related parties	Relation ship	Nature of transaction	For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Ha An Real Estate Investment Trading JSC ("Ha	Affiliate	Revenue from brokerage service	491,742,725,749	140,702,346,300
An")		Brokerage deposits	543,000,000,000	1,050,450,000,000
		Flat transfer expenses	1,410,010,500	-
		Office rental expense	474,632,550	÷
		Interest expenses		8,232,328,767
Vicco Saigon Joint Stock Company ("Vicco")	Affiliate	Office rental expense	4,811,381,775	2,993,748,6 6 0
FBV Construction Joint Stock	Affiliate	Project service expense	1,345,647,348	6,254,500,000
Company ("FBV")		Loan repayment	<u>.</u>	5,000,000,000
Northern Real Estate Investment	Affiliate	Brokerage deposits	9,200,000,000	16,800,000,000
Joint Stock Company ("DXI")		Revenue from brokerage	.=	56,407,363,637
		Capital contribution	ræ	6,784,891,779
		Withdrawn under BCC	-	4,000,000,000
		Profit sharing from BCC	_ =	2,640,072,462
Charm & Cl Vietnam Co., Ltd ("Charm&Cl")	Affiliate	Brokerage deposits	2	182,382,257,533

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

TRANSACTIONS WITH RELATED PARTIES (continued) 32.

Amounta dua from and dua to	rolated parties at the halane	e sheet dates were as follows:
Amounts due from and due to	related parties at the palanc	e sheet dates were as follows.

Related parties	Relation ship	Nature of transaction	As at 30 September 2021	As at 31 December 2020
Short-term trade	receivables	5		
Ha An	Affiliate	Revenue from brokerage service	625,792,361,375	373,314,546,386
DXI	Affiliate	Revenue from brokerage service	60,686,692,798	60,686,692,798
FBV	Affiliate	Revenue from brokerage service	12,210,591,000	27,454,432,234
DXG	Affiliate	Revenue from brokerage service	2,834,895,294	23,551,779,175
			701,524,540,467	485,007,450,593
Short-term advar	ces to sup	plier		
FBV	Affiliate	Construction of model houses	9,549,916,025	5,549,916,025
DXI	Affiliate	Advances for brokerage service	5,650,947,449	2,849,369,450
DXG	Parent	Advances for brokerage	96,526,734	96,526,734
			15,297,390,208	8,495,812,209

as at 30 September 2021 and for the nine-month period then ended Unit: VND

32. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts due from and due to related parties at the balance sheet dates were as follows:

Related parties	Relation ship	Nature of transaction	As at 30 September 2021	As at 31 December 2020
Other short-term r	eceivables	;		
Ha An	Affiliate	Deposit for brokerage service	1,684,450,000,000	1,141,450,000,000
		Deposit for rental	300,000,000	e
		Refund for developer	1,399,907,924,924	586,750,000,000
DXG	Parent	Deposit for brokerage service	36,833,744,458	37,449,744,458
		Service		
		Payment on	2,461,012,482	2,461,012,482
		behalf		
FBV	Affiliate	Capital contribution under BCC	13,545,956,720	13,545,956,720
Charm & CI Vietnam Co., Ltd	Affiliate	Deposit for brokerage	182,382,257,533	182,382,257,533
DXI	Affiliate	service Deposit for brokerage	3,500,000,000	•
Vicco	Affiliate	service Deposit for office rental	855,356,760	855,356,760
			3,324,236,252,877	1,964,894,327,953
Other long-term i	racaivahlas	e		
FBV	Affiliate	Capital contribution under BCC	14,185,405,800	15,685,405,800
			14,185,405,800	15,685,405,800
			,,	

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

TRANSACTIONS WITH RELATED PARTIES (continued) 32.

Amounts due from and due to related parties at the balar	nce sheet dates were as follows:
(continued)	

(continued)				
Related parties	Relation ship	Nature of transaction	As at 30 September 2021	As at 31 December 2020
Short-term trade p	ayables			
DXG	Parent	Profit sharing from BCC	52,906,846,393	38,212,215,765
Ha An	Affiliate	Rental expenses	2,073,107,355	-
Vicco	Affiliate	Rental expenses	1,220,958,832	=
			56,200,912,580	38,212,215,765
Other short-term p	海		400 474 757 570	140 170 184 000
DXG	Parent	Capital contribution under BCC	126,474,757,578	140,179,184,000
Ha Thuan Hung Construction Trade Services Co., Ltd	Affiliate	Capital contribution under BCC	10,000,000,000	10,000,000,000
			136,474,757,578	150,179,184,000
Remunerations of as follows:	the Board	of Directors, mana	agement and key mana	gement personnel are
as luliows.			For period from 1 January 2021 to 30 September 2021	For period from 1 January 2020 to 30 September 2020
Salaries and bonu	s		4,821,754,846	3,950,882,494

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 31 March 2021 and for the accounting period then ended Unit: VND

33. SEGMENT INFORMATION

The primary segment reporting format is determined to be business segments as the Group's risks and rates of return are affected predominantly by differences in the products and services produced. Secondary information is reported geographically. The operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group is principally engaged in the real estate brokerage services and real estate investment and development.

The basis of pricing inter-segment transfers are identified familiar with third parites. Segment revenue, segment expense, segment assets and segment liabilities are determined included intra-balances and intra- transactions, which are eliminated as part of the process of preparation of consolidation financial statements.

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

SEGMENT INFORMATION (continued) 33.

Business segment

The following tables present revenue and profit and certain assets and liabilities information regarding the Group's business segment:

Total	3,022,058,996,182	1,932,970,442,205 (772,458,873,801)	35,509,926,784 (54,191,900,124)	10,595,567,580	(253,000,097,434) (5,426,858,380)	893,999,206,830 326,438,225,460	0/5/136/036//36/	12,604,281,416,149 2,065,737,756,788 14,670,039,172,937	6,174,54,299,938 753,776,060,589 6,928,370,360,527
	3,022,0	1,932,9	35,5 (54,1	1 152 4	(253,0	326,4	567,5	12,604,2 2,065,7 14,670,0	6,174,5 753,7 6,928,3
Eliminate	(431,535,106,617)	2,018,617,910		•	'	'		(1,460,564,392,897)	(1,475,566,983,497)
Real estate investment and development	723,141,083,644	273,883,723,354						2,128,720,559,814	569,918,430,469
	9,155	0,941						9,232	2,966
Real estate brokerage services	2,730,453,019,155	1,657,068,100,941						11,936,135,249,232	7,080,242,852,966
	For the nine-month period ended 30 September 2021 Net revenues Sales to customers	Results Segment gross profit Unallocated expense	Operating profit Finance income	Finance expense Other profit	Net profit before tax Current CIT expense	Net profit after tax Net profit after tax attributable to non-controlling interest	Net profit after tax attributable to shareholder of the parent As at 30 September 2021	Segment assets Unallocated assets Total assets	Segment liabilities Unallocated liabilities Total liabilities

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at 30 September 2021 and for the nine-month period then ended Unit: VND

SEGMENT INFORMATION (continued) 33.

Business segment (continued)

The following tables present revenue and profit and certain assets and liabilities information regarding the Group's business segment:

	Real estate brokerage services al	Real estate investment and development	Eliminate		Total
For the period ended 30 September 2020					
Net revenues Sales to customers	1,935,125,871,966	513,752,852,680	(549,417,651,131)	1,899,461,073,514	073,514
Results				100	27.
Segment gross profit	1,293,076,835,737	117,678,467,398	14,965,730,018	1,425,721,033,133	704,000
Unallocated expense			.1.	(534,640,784,928)	(84,928)
Operating profit				891,080,248,225	248,225
Finance income				26,90B,	26,908,976,540
Finance exhapse				(38,688,	(38,688,493,081)
Other profit			ļ	33,368,	33,368,373,242
Not profit before tox				912,669,104,926	104,926
Current Off expense				(192,975,909,621)	909,621)
Collection of the collection o			Į.	(485,	(482,909,530)
			l)	719.209.285,776	285,776
Net profit after tax				176,904,285,632	285,632
Net profit after tax attributable to non-controlling interest			1	10000	777
Net profit after tax attributable to shareholder of the parent			II	542,305,000,144	000,144
As at 31 December 2020					
Assets and liabilities					1
Segment assets	8,394,528,217,724	2,060,153,418,795	(789, 133, 424, 732)	9,665,548,211,787	211,787
Unallocated assets			į	1,429,485,075,724	013,124
Total assets				11,035,041,265,511	110,007
Segment liabilities	4,875,613,233,333	264,023,687,925	(716,844,594,137)	4,422,792,327,121 832,911,699,672	422,792,327,121 832,911,699,672
Total liabilities			<i>.</i>	5,255,704,026,793	,026,793

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued)

as at 30 September 2021 and for the nine-month period then ended Unit: VND

EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the consolidated financial statements of the Group.

Pham Vo Quang Dai

Preparer

Tran Thi Phuong Loan Chief Accountant

Pham Thi Nguyen Thanh General Director

DAT XAN

27 October 2021